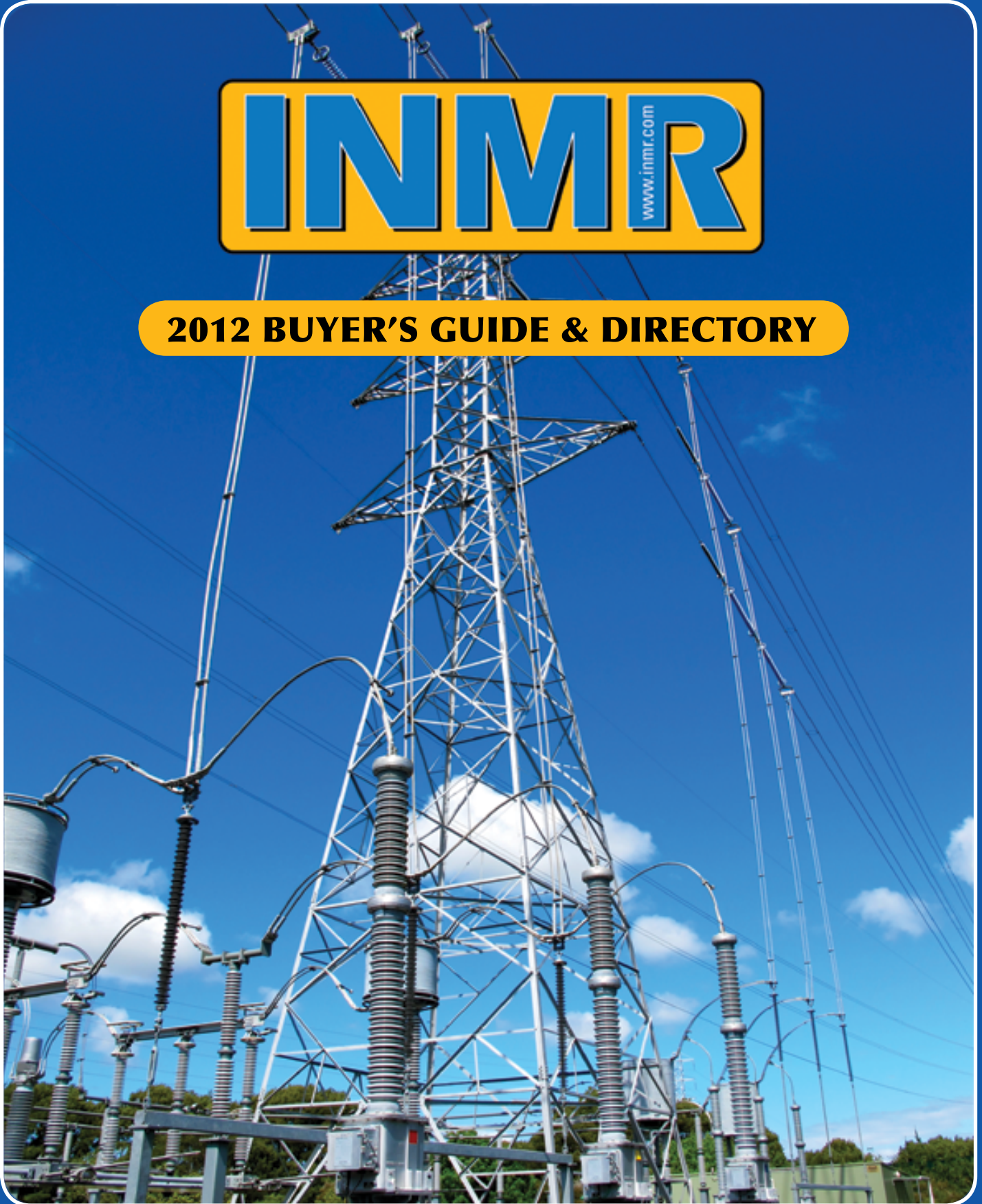




## 2012 BUYER'S GUIDE & DIRECTORY



Establish a major presence in this widely-used and frequently-consulted Reference Directory for specifiers and purchasers of

- INSULATORS
- ARRESTERS
- BUSHINGS
- CABLE ACCESSORIES
- FITTINGS
- INSULATION MATERIALS
- TEST EQUIPMENT
- PRODUCTION MACHINERY
- LINE COMPONENT



INMR's annual BUYER'S GUIDE & DIRECTORY offers your Company an exceptional opportunity to stand out as a leader in your industry through a special high-profile listing.

The various Listing Options in this latest edition of this DIRECTORY have a modern updated design and **include selected photos of your products and/or your factory** next to your logo and directly above your listing.



**This offers a special opportunity to position your Company as one of the major players in the industry.**



**These are the 3 listing options in the 2012 BUYER'S GUIDE:**

**Enhanced Premium Listing (Option 1)      Cost: US\$ 995.**

*Your Company name, logo and selected photos appear in large bold print and full colour at the start of your listing, which appears against a colour background. All the information is then specially formatted for optimal appearance and ease of reading within the column of the page.*

*Apart from your listing in the Directory, this type of Listing also places all your company and product information on our CD version of the 2012 BUYER'S GUIDE & DIRECTORY as well as at the INMR web site which attracts tens of thousands of visits every year.*

**Standard Complete Listing (Option 2)      Cost: US\$ 695.**

*Your Company will have all of its important reference and product information published in the listing and will also appear on the CD version of the 2012 BUYER'S GUIDE. However, it will not appear at the INMR web site.*

**Standard Short Listing (Option 3)      Cost: US\$ 395.**

*Only your Company name and address will be included under your listing.*

**Please refer to the opposite page to show you how these various listing options will actually look in practice.**



**Please use the Form on the back page of this brochure to order your listing and also to order any advertising space for your Company in the 2012 BUYER'S GUIDE - INMR's largest and most widely-circulated issue.**





## Hubbell Power Systems (Ohio Brass®)

**Head Office & Manufacturing:** 1850 Richland Avenue E., Aiken, South Carolina 29801, United States  
**Telephone:** (1) 803-648-8386 **Telefax:** (1) 573-682-8516  
**E-Mail:** hpsliterature@hps.hubbell.com  
**Location of Other Manufacturing Plants:** 8711 Wadsworth Road, Wadsworth, Ohio 44281, United States

[www.hubbellpowersystems.com](http://www.hubbellpowersystems.com)

### Key Contact Personnel:

Elizabeth Siefkas, Int'l Customer Service [esiefka@hps.hubbell.com](mailto:esiefka@hps.hubbell.com)  
 Dick Erdel, Advertising Manager [hpsliterature@hps.hubbell.com](mailto:hpsliterature@hps.hubbell.com)

**Total Number of Employees:** More than 1000

**Quality Certification:** Wadsworth ISO 9001:2000; Aiken ISO 9001:2000

**Total Annual Sales:** Over USD 100 million

**Major Export Markets Served (2009):** Southeast Asia, Asia, South America, Mexico, Canada, Europe, Africa

**Major Products Offered:** Electrical Insulators (Polymeric, Silicone), Arresters (Porcelain & Polymeric)

### INSULATORS (Polymeric/Silicone):

**Suspension Insulators:** 15 kV to 765 kV at ratings of 15K lbs (70 kN) to 80K lbs (345 kN); SML to ANSI and IEC

**Line-Post Insulators:** 35 kV to 765 kV to ANSI

**Dead-End Insulators:** 15 kV to 765 kV at ratings of 15K lbs (70 kN) to 80K (345 kN) SML to ANSI, IEEE, CSA, IEC

**Railway Insulators:** Upon application

**Station Post Insulators:** 15 kV to 500 kV

**Switch Insulators / Bus Insulators:** 150 through 900 kV BIL, 3" (76 mm) and 5" (127 mm) bolt circles

**Other Types of Insulators:** Braced line posts, pivoting-V assemblies, hardware & insulator packages

### ARRESTERS:

Porcelain-housed: DynaVar Type 3kV-800 kV, IEC Class 3-5, ANSI Station and Intermediate; Polymer-housed: DynaVar Type 3kV-230kV, IEC Class 1-3, ANSI Distribution, Riser, Station and Intermediate; elbow arresters, polymer cable terminations 15 kV-35 kV

### Sales Representation in Foreign Markets:

Contact International Dept. at Tel: (1) 573-682-8304/Fax: (1) 573-682-8516  
 E-mail: [hpsliterature@hps.hubbell.com](mailto:hpsliterature@hps.hubbell.com)  
 Hubbell de Mexico S.A. de C.V., Tel: 52-55-9151-9999/Fax: 52-55-9151-9988  
 E-mail: [vtasdf@hubbell.com.mx](mailto:vtasdf@hubbell.com.mx)  
 Electro Composites Inc. (Hubbell Power Systems),  
 Tel: (1) 450-430-1181/Fax: (1) 450-433-1888, E-Mail: [info@eci-co.com](mailto:info@eci-co.com)

corona

GAMMA

## Electroporcelana Gamma S.A.

**Head Office & Manufacturing:** Carrera 49 N° 67-sur 680 Sabaneta, Antioquia Colombia  
**Telephone:** (574) 305 80 00 **Telefax:** (574) 372 56 86  
**E-Mail:** [carango@corona.com.co](mailto:carango@corona.com.co)  
**Home Page on the Internet:** <http://www.gamma.com.co>

### Key Contact Personnel:

Mauricio Yepes, President [myepes@corona.com.co](mailto:myepes@corona.com.co)  
 Claudia Arango, Marketing & Sales VP [carango@corona.com.co](mailto:carango@corona.com.co)  
**Year Founded:** 1962 **Total Number of Employees:** 350

**Quality Certification:** ISO 9001:2000

**Others Certifications:** ISO 14001 and OHSAS 18001, BASC

**Total Annual Sales:** USD 20 to 30 million

**Percent of Sales in Export Markets:** 75%

**Major Export Markets Served (2010):** Canada, USA, México, Guatemala, Venezuela, Costa Rica, El Salvador, Honduras, Nicaragua, Dominican Republic, Panama, Ecuador, Bolivia, Brazil, Argentina, Paraguay, Chile, Singapore, Taiwan, Korea, Vietnam, Peru,  
**Range of Products Offered:** Electrical Insulators (Porcelain, Polymeric and Hybrid), Porcelain Bushings

### INSULATORS (Porcelain):

**Suspension Disc-Type Insulators:** Up to 111 kN, ANSI C29.2, standard or fog type, with or without zinc sleeve

**Line Post Insulators:** Up to 69 kV tie top, ANSI C29.7 and special types according to customer drawings

**Pin-Type Insulators:** Up to 35 kV, ANSI C29.5 & C29.6 and special types according to customer drawings

**Spool Insulators:** ANSI C29.3 and special types according to customer drawings

**Strain/ Guy Insulators:** ANSI C29.4 and special types according to customer drawings

**Dead-End Insulators:** Up to 44 kV, ANSI C29.2

**Railway Insulators:** Special types according to customer drawings

**Station Post Insulators:** Up to 45 kV, ANSI C29.9 and special types according to customer drawings

**Annual Production Capacity for Porcelain Insulators:** 7000 tonnes

### INSULATORS (Polymeric and Hybrid):

**Dead-End and Suspension:** 15 kV to 35 kV, 70 kN

**Hybrid Pin Type:** 15 kV Porcelain body and silicone sheds

**Annual Production Capacity for Polymeric Insulators:** 300.000 units

### BUSHINGS (Porcelain):

**Transformer Bushings, DIN Standard:** Up to 52 kV and special types according to customer drawings

**Transformer Bushings, ANSI Standard:** Up to 44 kV and special types according to customer drawings

**Capacitor Bushings:** Up to 200 kV BIL and special types according to customer drawings

**Recloser Bushings:** Up to 38 kV 150 kV BIL and special types according to customer drawings

**Porcelain for Current - Limiting Fuses:** According to customer drawings

**Insulators for Cutouts:** Up to 200 kV BIL and special types according to customer drawings

**Insulators for surge Arresters:** Up to 35 kV and special types according to customer drawings

**Switch Insulators / Bus Insulators:** Up to 35 kV and special types according to customer drawings.

**Annual Production Capacity for Bushings:** 7000 tonnes

## Standard Short Listing

### Ofil Ltd.

**Head Office & DayCor Manufacturing:** 16 Einstein Street, Science Park, Nes-Ziona, 74000, Israel

**Mailing Address:** P.O.Box 4016 Nes-Zionna, 74140 Israel

**Tel.:** (972) 8-940-7953 **Fax:** (972) 8-940-7873 **USA Toll Free:** 888.950.5557

**E-Mail:** [info@ofilsystems.com](mailto:info@ofilsystems.com)

**Home Page on the Internet:** [www.ofilsystems.com](http://www.ofilsystems.com) / [www.daycor.com](http://www.daycor.com) / [www.seeing-corona.com](http://www.seeing-corona.com) / [www.sbuiv.com](http://www.sbuiv.com)

# ESTABLISH A MAJOR PRESENCE FOR YOUR COMPANY ...

## in the Listings Section of the 2012 BUYER'S GUIDE & DIRECTORY\*

To select your Listing Option, please complete this Form and telefax to (1) 514 - 939-6151 or scan and email this Form to [info@inmr.com](mailto:info@inmr.com) before September 10, 2011. Thank you.

\* Circulated to over 5500 electric utilities and 1500 electrical apparatus manufacturers in 200 countries.

Please check only one option

- |                   |                                  |                   |                          |
|-------------------|----------------------------------|-------------------|--------------------------|
| Listing Option 1: | <b>Enhanced Premium Listing</b>  | <b>US \$ 995.</b> | <input type="checkbox"/> |
| Listing Option 2: | <b>Standard Complete Listing</b> | <b>US \$ 695.</b> | <input type="checkbox"/> |
| Listing Option 3: | <b>Standard Short Listing</b>    | <b>US \$ 395.</b> | <input type="checkbox"/> |

Your Name : \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, Country & Postal Code: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Please reserve the following additional advertising space  
for our Company in this 2012 BUYER'S GUIDE\*

- |                        |                     |                          |
|------------------------|---------------------|--------------------------|
| <b>Full Page Color</b> | <b>US \$ 4,295.</b> | <input type="checkbox"/> |
| <b>1/2 Page Color</b>  | <b>US \$ 2,995.</b> | <input type="checkbox"/> |
| <b>1/4 Page Color</b>  | <b>US \$ 1,695.</b> | <input type="checkbox"/> |

\*Deadline to receive your advertising material is November 10, 2011.